

ESSENTIALS OF MANAGEMENT-II

Duration: 2 Hours

Max. Marks: 60

Instructions:

- Figures to the right indicate maximum marks.
- Start each new question on a fresh page.
- Answer any SIX questions.

Q1.

- a. Define Management. (02)
- b. Present your views on "Nature of Managerial Work". (04)
- c. Write a short note on universality of management principles (04)

Q2.

- a. Define environmental uncertainty. (02)
- b. Write a short note on two dimensional model of uncertainty. (04)
- c. Briefly explain the approaches, which could be adopted to sort out information for environmental scanning. (04)

Q3.

- a. Explain the term "organizational change". (02)
- b. Diagrammatically explain the change process. (04)
- c. Discuss the sources of resistance to change (04)

Q4.

- a. Define Teamwork. (02)
- b. Briefly discuss the types of teams. (04)
- c. Discuss the types of organizational conflicts. (04)

Q5.

- a. Define Management Audit. (02)
- b. Present your views on Scope of management audit. (04)
- c. Discuss the advantages of Management Audit. (04)

Q6.

- a. Explain the term Resistance to Change. (02)
- b. Write a short note on PEST analysis. (04)
- c. Discuss the causes of organizational conflict. (04)

Q7.

- a. Define Organizational Conflict. (02)
- b. Briefly explain the conflict management strategies with the help of a matrix. (04)
- c. Discuss the importance of Management Audit. (04)