



B.Com. (Semester – V) Examination, April 2016  
ENTREPRENEURSHIP DEVELOPMENT – I  
(New Course)

Duration : 2 Hours

Total Marks : 80

**Instructions :** 1) **All questions are compulsory, however internal choice is available.**

- 2) Answer sub-question in Question No. 1 and Question No. 2 in **not more than 100 words each.**
- 3) Answer Question No. 3 to Question No. 6, each in **not more than 400 words.**
- 4) Figures to the **right** indicate maximum marks allotted to the question/sub-question.
- 5) Paper carries maximum of **80 marks**

1. Write short notes on **any four** of the following : 16
  - i) Concept of an entrepreneur.
  - ii) Features of women entrepreneurs.
  - iii) Four qualities of an entrepreneur.
  - iv) Sociopreneurs.
  - v) Intrapreneurs Vs Entrepreneurs.
  - vi) Psychological Theory of Entrepreneurship.
2. Write short notes on **any four** of the following : 16
  - i) Sources of identifying Business opportunities.
  - ii) Socio-Cost Benefit analysis.
  - iii) SWOT analysis.
  - iv) Role of Self Help groups.
  - v) Significance of a Project Report.
  - vi) Role of Entrepreneurial incubating centres.
3. a) State and explain the various functions of an Entrepreneur. 12

OR

  - b) Explain the skills required in Entrepreneurship. 12



- 4. a) Explain six types of entrepreneurs. 12  
OR
- b) Explain the role of an entrepreneur in economic development. 12
- 5. a) Explain in detail the various factors to be considered for screening of business environment. 12  
OR
- b) Describe the steps involved in identifying business opportunities. 12
- 6. a) What is Project Formulation ? Explain the elements in Project Formulation. 12  
OR
- b) What is Purposeful Innovation ? State and explain the principles of Purposeful Innovation by Peter Drucker. 12

Write short notes on any four of the following

- i) Concept of an entrepreneur.
  - ii) Features of women entrepreneurs.
  - iii) Four qualities of an entrepreneur.
  - iv) Socio-entrepreneurs.
  - v) Intrapreneurs Vs Entrepreneurs.
  - vi) Psychological Theory of Entrepreneurship.
2. Write short notes on any four of the following:
- i) Sources of identifying Business opportunities.
  - ii) Socio-Cost Benefit analysis.
  - iii) SWOT analysis.
  - iv) Role of Self Help groups.
  - v) Significance of a Project Report.
  - vi) Role of Entrepreneurial incubating centres.

3. a) State and explain the various functions of an Entrepreneur.

OR

b) Explain the skills required in Entrepreneurship.