

[Duration : Two Hours]

[Max. Marks : 80]

- Instructions :**
- 1) All questions are compulsory, however internal choice is available.
 - 2) Answer sub-Questions in question 1 and question 2 is not more than 100 words each.
 - 3) Answer Question No. 3 to Question No. 6 each in not more than 400 words.
 - 4) Figures to the right indicate maximum marks allotted to the questions/sub questions.
 - 5) Paper carries maximum of 80 marks.

- Q.1 Answer **any four** of the following. **16**
- i) Features of Sole proprietorship
 - ii) Financial problems faced by SSI units
 - iii) Role of Economic development Corporation
 - iv) Functions of Commercial Banks.
 - v) Factors influencing choice of Technology
 - vi) Different sites available to locate the business.
- Q.2 Answer **any four** of the following. **16**
- i) Need for incentives and subsidies
 - ii) Consequences of Industrial Sickness on workers
 - iii) Chief Minister's Rojgar Yojana
 - iv) Social responsibility towards Employees
 - v) Measures for Industrial Sickness
 - vi) Arguments against Social Responsibility
- Q.3 a) Explain the steps involved in setting up of a Small Scale unit. **12**
- OR
- b) Explain the functions of Goa Handicraft Rural and Small Scale industries Development Corporation. **12**
- Q.4 a) What is Distribution Channel? Explain the factors influencing choice of channel of distribution. **12**
- OR
- b) Explain the functions of Small Industries Development Bank of India. **12**
- Q.5 a) What is working Capital? Explain the various sources of working capital. **12**
- OR
- b) Explain the incentives and subsidies offered by the Government of Goa to an entrepreneur. **12**
- Q.6 a) What is industrial Sickness? Explain the causes of industrial Sickness. **12**
- OR
- b) Explain the Social Responsibilities towards Government and environment. **12**