

## INTER-FIRM PERFORMANCE OF GOA'S IRON – ORE EXPORTS: ANALYSIS USING MICRO – LEVEL DATA

*Dr. Manasvi M. Kamat,*

Principal  
SSPES's Goa Multi-Faculty College,  
Dharbandora-Goa, India.

*Dr. Manoj S. Kamat,*

Sr. Faculty  
Commerce at VVM's Shree Damodar  
College of Commerce and Economics,  
Margao-Goa, India.

### ABSTRACT

This paper points out the sources of difference in the firm level export performances among the new/mature, and the competitive/ uncompetitive firms. This study uses micro (panel) data for firms in iron-ore export industry in Goa (India) to identify a number of systematic differences in firm's export performance within the State. It is recognized that firms within iron-ore export industry have idiosyncratic differences in their efficiency of production and export performances. This underlying market share and market leadership heterogeneity, when embedded in a market framework, generates a size distribution of producers, distribution across firms, an endogenous exit decision for incumbent firms based on their productivity and ability to sustain, and an endogenous flow of new entering firms.

**Keywords:** Export behavior, firm performance, Iron-ore exports, Goa-India, Micro Panel data.